



Fall Guy Award Process

Typically a Distributor will contact their 3M Fall Protection Specialist to notify them of an incident involving our equipment, and they wonder if we give any recognition of the fact that a fall was taken and the person survived. To gather all the information required to proceed with the recognition for this award, we'll need the below information to be completed on the following electronic form.

- Who was the person who fell? (John Doe)
- What was the date of the fall? (January 1st, 2017)
- What Company was he working for? (Bechtel Construction)
- What DBI/SALA or Protecta equipment was involved? (Specific part numbers)
- If an End User contacts you, find out what Distributor they purchased the product from.
- Incident Report (most all companies have this – not an unusual request).
- Any photo's regarding this incident.

Once all of the above information is acquired, send the completed form to Randi Fitschen. We in turn will follow this procedure:

- The corresponding product manager will inspect the equipment returned.
- The 3M Fall Protection Specialist involved will discuss with the product manager as to whether or not the equipment should be replaced at no charge or if the fall was due to incorrect usage, and not replace the product.
- If replacement is required, the product manager will have Customer Service enter an order to be sent to the involved 3M Fall Protection Specialist.
- We will have an engraved plate made to be put onto the statue for the award and ship to the involved agent along with an acknowledgement certificate.

Then the involved agent will complete the process listed below:

- The 3M Fall Protection Specialist will contact the Distributor and End User involved and will make arrangements for a date of presentation. This presentation to the "Fall Guy" with the engraved statue, certificate, with the corresponding End User and Distributor representative present.
- Product may or may not be replaced dependent on the inspection of our product managers. If product is to be replaced that will be shipped to the involved 3M Fall Protection Specialist also.
- A presentation photo would be nice to add to our gallery of images – but not necessary.

This completes the process.

All records of this award are kept on file.
If you have any questions, please contact Randi Fitschen at ext. 6214.